



## Andersen Construction Saves \$300,000 Per Year Since Adopting Comevo's Software

### Problem

Andersen Construction was spending too much money and time on their safety trainings/orientations, including paying a staff member to conduct trainings that were often times redundant.

### Solution

Adopting Comevo's Launch™ Online Orientation and Training software, Andersen Construction was able to ensure training comprehension, enhance content and save money and time.

### Benefits

Comevo's Launch™ software allowed Andersen Construction to tackle language barriers, strengthen content, save money and time and ultimately make the training process safer and more thorough.

In adopting Comevo's Launch™ software, Andersen Construction put more time and money into actual projects rather than costly orientations saving \$300,000/year.

### Andersen Construction utilizes Comevo to convey important safety information while saving money each year

Andersen Construction is a third-generation, family-owned construction company dating back to 1950. It began when Andy Andersen started his first project: a small concrete tilt-up warehouse near the corner of 12<sup>th</sup> Avenue and Sandy Boulevard in Portland, Oregon that still stands to this day. Since then, the company has evolved into the largest family-owned construction company in the Pacific Northwest.

It is safe to say that [Andersen Construction](#) has come a long way, and last year the company celebrated 70 years in business. But only recently did they start saving over \$300,000 in extra costs per year.

Yes, that's right \$300,000. Not once, not twice, but every single year, amounting to millions of dollars in savings. This is what [Comevo's](#) software, [Launch™ Online Orientation and Training](#), has done for Andersen Construction. Perhaps it's time to bring your safety orientation into the modern world.



### Client Profile

**Institution Type:** Construction company  
**Profits:** \$600-700 million  
**Client Since:** 2017

### Comevo brings construction training to the modern world

Andersen Construction is a general contractor. They hire subcontractors who will be the ones "swinging the hammers and using the tools," said Chad Sproule, Regional Safety and Health Manager for Andersen Construction's Washington Region. Before hiring Comevo,

Andersen Construction used an extraordinary amount of time and resources to orient their contractors and staff.

The extra expense came down to one key factor: the human element of each project. Employees were having to take out hours of their day to conduct orientations and this became costly. Though they don't directly employ anyone, Andersen Construction is in charge and ultimately responsible for the safety and health of everyone on site; so, a cost-effective orientation process was mandatory.

According to Sproule, what really drove the idea behind Andersen's conversion to an online orientation was the idea that they could save time and money by eliminating the need for a full-time employee doing work that was often redundant. This is what led him to Comevo.

### Why choose Comevo?

With Comevo's Launch™ software, Andersen Construction is able to compile a roster that verifies who has gone through the orientation, so they only need to focus on details specific to a site such as evacuations while basic, core training information is still available.

Sproule said that not only has the process become easier, but it now has key features that make the orientations safer and more thorough.

Comevo's multi-language tool has significantly helped improve the orientations, namely the Spanish version. Previously, orientations would have been done through an interpreter or sign language expert without guaranteeing 100% comprehension. Now the orientations are not exclusive to people who only understand English.

Sproule also stated that tools like the key term search, where individuals can highlight and learn the key term, as well as the quiz feature, have immensely helped workers understand the safety training. This also provides an avenue for Anderson administrators to confirm that the employees are understanding the content of the orientation.

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### Comevo's Greatest Benefit

*” We saved over \$300,000 per year in orientation management by doing safety training online with Comevo. We have eliminated inconsistent messages, eliminated repetitive trainings for multi-site contractors, and eliminated the training center commute which previously delayed contractors from starting on the job site.”*

– Chad Henderson, Regional Safety and Health Manager in the Washington Region

### All of the Benefits:

- Saving money
- Branding capabilities
- Less energy and time spent by staff
- Accessibility for all, not just English speakers
- Enhance content



### Andersen Construction recommends Comevo to other construction companies

Comevo's Launch™ Online Orientation and Training software has allowed Andersen Construction to **tackle language barriers, enhance content and save time and money.**

Sproule states that even if other construction companies believe they have an efficient orientation system, they should really “investigate the degree to which a consistent message is being delivered.”

